



# O R B I S

Executive Search AG



## **Lea M. Sauer, Managing Partner & Member of the Executive Board**

- Since 1988 in the Executive Search Industry
- Executive Diploma HSG in SME Management, University of St. Gall
- Management Training, SME Institute, University of St. Gall
- ICT education
- Commercial College
- German, English

### Specialisation in Best Practice

- Business & Professional Services
- Consumer & Retail
- Financial Services & Family Offices
- Technology
- Industry
  - Automotive
  - Manufacturing
  - Supply Chain

Lea was born and raised in Zurich. After schooling in Switzerland and France (Mulhouse) followed by economic and business education, she went on to study information technology. Further degrees in business administration at the SME-Institute, University of St. Gall and in business management with the Executive Diploma HSG in SME Management, University of St. Gall.

Her first position at the beginning of 1975 was with an American computer manufacturer. She held several positions over a four year period in accounting standard package programming and in post- & pre-sales for industrial and trade companies, for public administration and banks.

At the end of 1978 Lea moved to the HQ of an automotive company. As CIO 'Decentralized Branch Offices' she was responsible to build up and to lead the information technologies of the Swiss group and to network them with the HQ in Zurich to permit data transfer and ensure transparency for up-to-date MIS reporting, consolidation of group figures, procurement and sales logistics.

In 1986 she moved to a computer manufacturer as Key Account Manager. She was responsible for building up relations with Key Accounts in Switzerland and Germany and for the sale of systems, applications as well as services for the Swiss market.

In 1988 she joined the Executive Search. Lea is owner of ORBIS Executive Search AG. From 2004 to 2015 she was Managing Partner of TRANSEARCH International. Her extensive and broadly-based experience in Executive Search in Best Practice for new professionals and talents enables her to handle search assignments of all kinds at both national and international levels.